

GREATER CINCINNATI **WORKFORCE NETWORK**

FIRST YEAR PROGRESS REPORT

OBJECTIVE 1: ALIGN WORKFORCE RESOURCES AND STRATEGIES ACROSS THE SYSTEM BY CREATING A FUNDERS' COLLABORATIVE, LEADERSHIP COUNCIL, AND WORKFORCE NETWORK.

- Selected to participate in the National Fund for Workforce Solutions, providing \$450,000 over 3 years and technical assistance.
- Secured funding commitments from 17 local funders, totaling \$1,334,390 in local pooled funds and \$5,987,778 in local aligned funds, for a total raised of nearly \$7.8M including the NFWS funds.
- Assisted our partners in applying for over \$10M in state and federal stimulus grants that are aligned with our goals.
- Developed and engaged a 20-person Leadership Council representing philanthropy, government, employers, education, and service providers.
- Engaged over 150 organizations in the Workforce Network.
- Developed and released an *Adult Workforce Roadmap to Success*.

OBJECTIVE 2: CLOSE SKILL GAPS IN PRIORITY INDUSTRIES BY SUPPORTING OR CREATING CAREER PATHWAYS IN HEALTH CARE, ADVANCED MANUFACTURING, AND CONSTRUCTION.

- Selected Health Care, Advanced Manufacturing, and Construction as our three priority industry sectors, which together represent nearly 1-in-3 jobs in the region and the majority of middle-skill, well-paying career opportunities.
- Invested in the Health Careers Collaborative to support its operations and expansion. Hired Career Pathway Directors for Advanced Manufacturing and Construction to conduct gap analysis, engage employers, develop partnerships, and build career pathways. Hired a Career Pathways Coach to provide intensive technical assistance to the partnerships.
- Health Care: The Health Careers Collaborative continues to deliver entry-level certificate training for job seekers and advanced training for incumbent workers. TriHealth recently joined the Health Alliance and Children's Hospital as employer partners. The Collaborative also began developing a Clinical Lab Career Pathway to respond to employer demand, and applied for a \$4.9 million DOL grant to expand their partnership and develop new career pathways.

BY THE NUMBERS

FUNDRAISING

TOTAL FUNDS RAISED: \$7,777,168

TOTAL POOLED FUNDS: \$1,789,390

TOTAL ALIGNED FUNDS: \$5,987,778

TOTAL FUNDERS: 18

HEALTH CAREERS COLLABORATIVE

OF EMPLOYERS: 3

OF EDUCATION PROVIDERS: 2

OF SERVICE PROVIDERS: 3

HEALTH CAREERS COLLABORATIVE TRAINING OUTCOMES

(SINCE 10/1/08):

OF JOB SEEKERS TRAINED: 709

OF CREDENTIALS ATTAINED: 693

% OF JOB SEEKERS PLACED: 82% (estimated)

AVERAGE WAGE: \$12.60/hr

% OF JOB SEEKERS RETAINED 6 MONTHS: 85% (estimated)

OF INCUMBENT WORKERS TRAINED: 172

TOTAL # OF INDIVIDUALS TRAINED: 881

FIRST YEAR PROGRESS REPORT

OBJECTIVE 2 (continued)

- **Advanced Manufacturing:** Developed the partnership team consisting of 8 employers, 8 education providers, and 4 community-based organizations. Conducted intensive outreach to economic development officials and employers to determine workforce needs. Began analyzing occupational demand and shortages.
- **Construction:** Developed collaborative applications for one Ohio grant and two federal grants for a total of \$6M for pre-apprenticeship and green career training. Developed the partnership team consisting of 6 employers and industry associations, 5 education and apprenticeship providers, and 6 community-based organizations. Began analyzing occupational demand and shortages.

OBJECTIVE 3: BUILD THE CAPACITY OF THE REGIONAL WORKFORCE SYSTEM.

- Hired a Facilitator and convened the “Hard-2-Hire Network” consisting of over 50 organizations working to coordinate and improve employment services for adults who have a criminal record. The team developed their action plan, and begun implementing initiatives to increase GED attainment among ex-offenders, increase the percentage of ex-offenders enrolling in skills training programs, and coordinate data collection across agencies.
- Finalized plans and committed funding to implement the G*STARS data system in partnership with United Way and local WIBs to serve as a common, region-wide data system for all workforce providers to track and report key performance measures.
- Sponsored the Regional Workforce Certification Training course organized by the Southwest Ohio Region WIB that increased the skills and competencies of 44 workforce development professionals from 27 different agencies in the region.

OBJECTIVE 4: ADVANCE A POLICY AGENDA TO IMPROVE OUR WORKFORCE SYSTEM AND OUTCOMES.

- Our Policy Committee finalized our policy agenda and dedicated resources to advance two of our priority goals. Through an RFP process, we awarded a \$60,000 grant to the Ohio Justice and Policy Center to support statewide and local policy advocacy efforts to reduce barriers for people with criminal records to reenter the workforce. We also awarded a \$30,000 grant to the Northern Kentucky Chamber of Commerce to support policy research activities to help streamline and coordinate the employer services of the region’s public workforce system.
- Conducted outreach to local elected officials and staff, and participated in statewide advocacy efforts.

BY THE NUMBERS

ADVANCED MANUFACTURING PARTNERSHIP

OF EMPLOYERS: 8

OF EDUCATION PROVIDERS: 8

OF SERVICE PROVIDERS: 4

CONSTRUCTION PARTNERSHIP

OF EMPLOYERS: 6

OF EDUCATION PROVIDERS: 5

OF SERVICE PROVIDERS: 6

HARD-2-HIRE NETWORK

OF ACTIVE PARTICIPANTS:
66 INDIVIDUALS FROM 56
ORGANIZATIONS